## Creating a brighter future

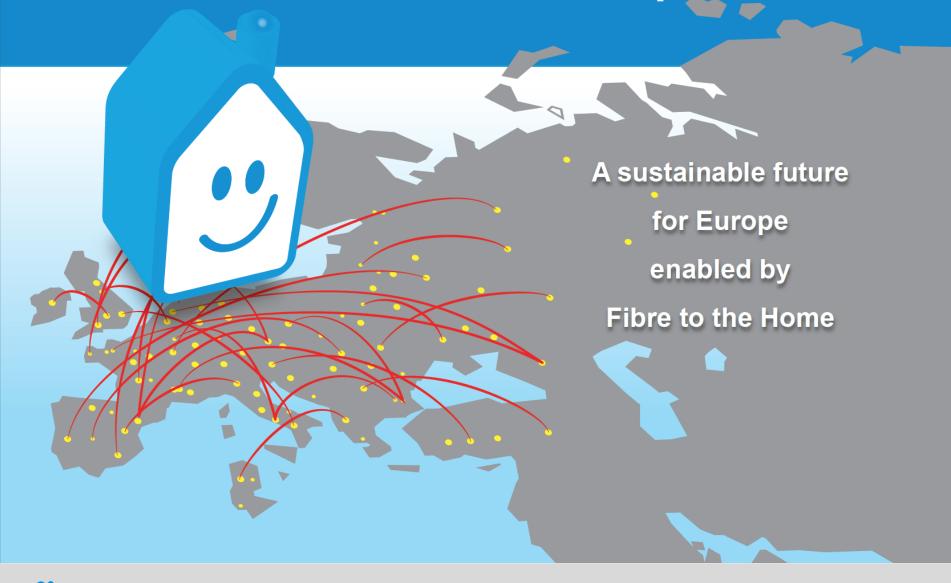
Towards a Gigabit society - Creating a Brighter Future!

Edgar Aker, President, FTTH Council Europe

Fiber Optic Days, Bucarest, Romania, 2 March 2016

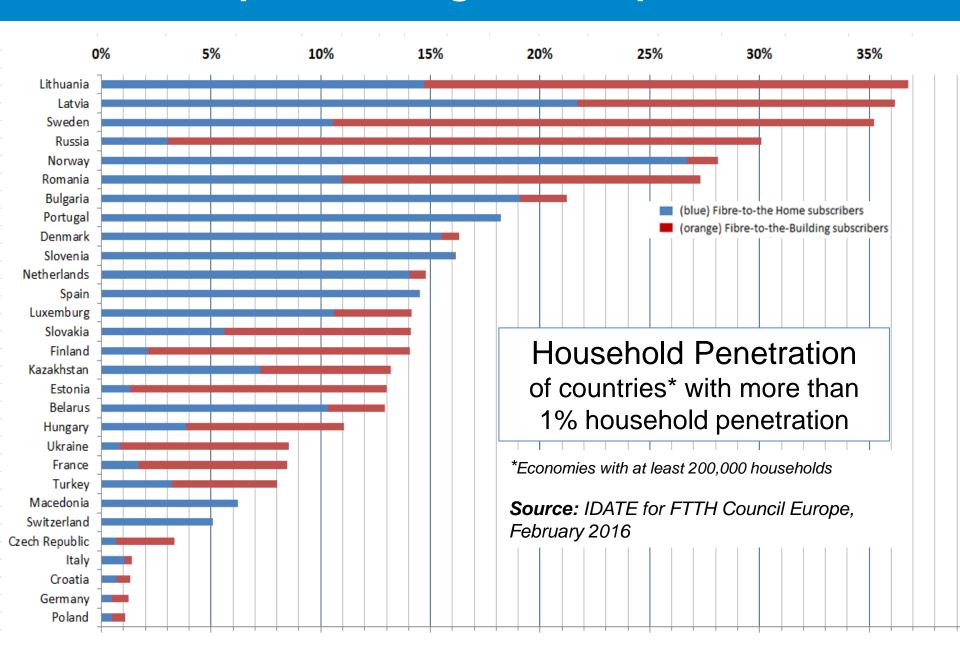


### **FTTH Council Europe**

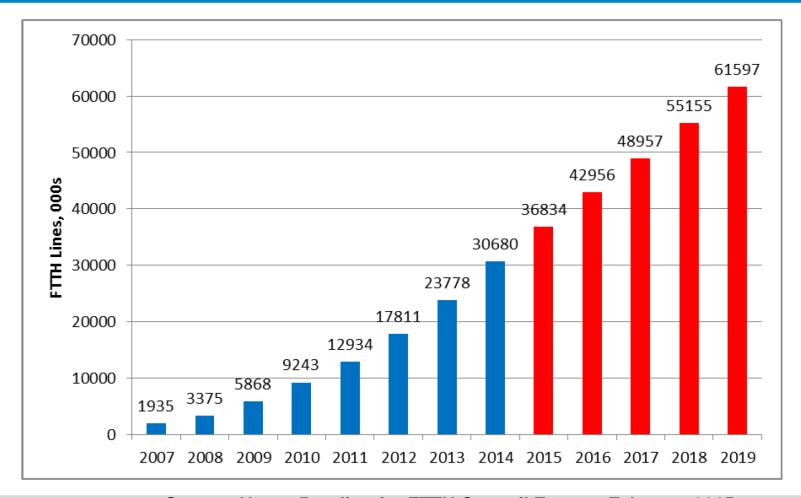




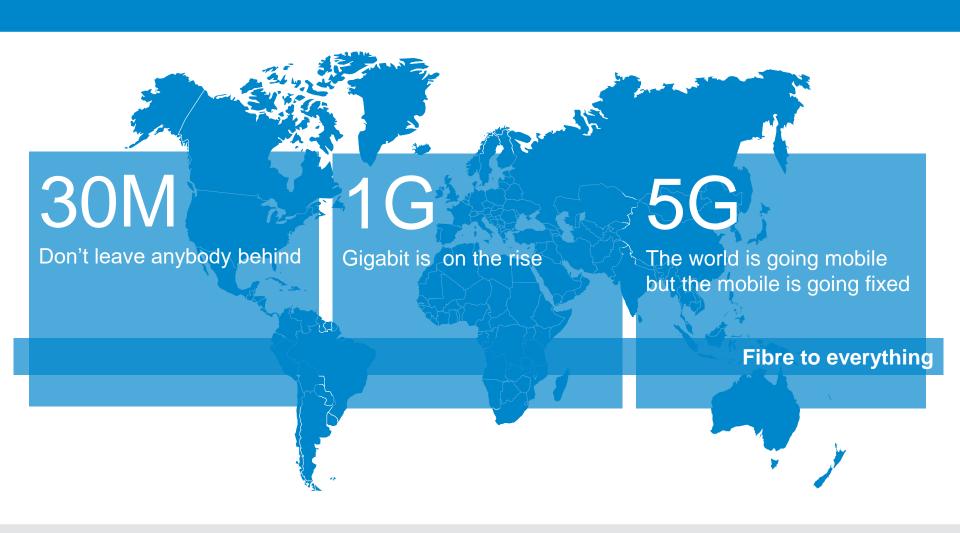
#### FTTH European ranking – end September 2015



#### **European Region FTTH/B Forecast**







#### What implies a Gigabit Europe?

- This implies to cover all Europe even the more rural area with Gigabit capable networks: could even be profitable with Fibre
- To quickly obtain such a Gigabit Europe needed in the international competition, we should first consider the needs, the objectives to reach :
  - A network capable of gigabits down and up and even more
  - The network should no more act as a brake to services development
  - A long term evolving infrastructure able to deal with fixed and mobiles needs for decades. Remember traffic increase by a factor 10 each 6 years
  - With characteristic able to support fixed and mobiles usages, even the more demanding as low latency, high resilience, same quality for everybody, everywhere...



# Which new business models are emerging? Which public-private model and incentives are needed?

- For example incentives to speed up services migration from copper towards fibre could modify a lot the economical profitability and increase the visibility for investors
- Public sector should act as an anchor client
- Need for a clear separation between infrastructures which appear to be a long term profitable investment, the active equipment and offers layer, and the service layer
- The key is a competitive, stable, open and trusted regulatory environment, so that new services, new business models, new roles can emerge



# What is the place for customers, for citizens in a Gigabit Europe?

- Need to be more clear and honest on broadband products -TRANSPARENCY
- Consumers should know:
  - What speed they really get (maximum / average / minimum)
  - Difference of down- and upload-speeds
  - Quality of service parameters (e.g. latency)
- Misleading use of "fibre" should be stopped

In a Gigabit Europe the citizens are also producers and not only customers
In a Gigabit Europe, a Digital Society, more symmetrical and open
approaches are certainly a good path to reach a more sustainable and
brighter society



# THE FUTURE IS



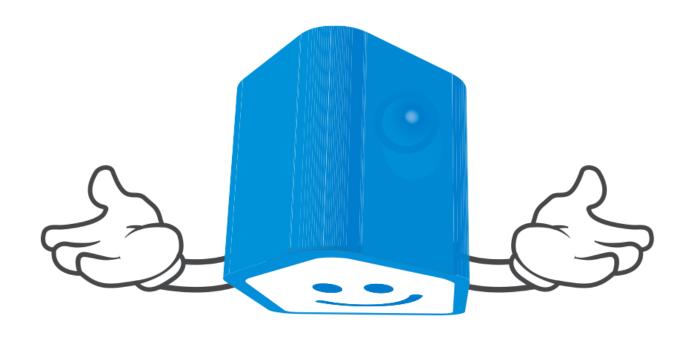
## FTTH Conference 2017

Save the date!



See you next year in Marseille, France 14 to 16 February 2017





## www.ftthcouncil.eu





